

# From concept through to completion

Outside In specialises in exterior design for indulgent living with maximum impact and functionality.



With 15 years knowledge and experience, Director Denise Staffa invites clients to visit her showroom displaying the latest trends in landscape design. She establishes her clients' individual needs by listening and working closely with them to create their ideal outdoor space.

Creating a garden is like building a home. The planning and design are the most important stages of getting the most from your outdoor living space.

A well designed exterior will add 10-15% to the overall value of your home which is important to keep in mind when deciding a budget for your outdoor space.

Whether you use Denise's designs to complete your own project or allow her to transform the design into reality by engaging her services as Project Consultant until the project is completed, the final result will be more stunning than you ever imagined!

## How We Work

### Initial Design Consultation

After booking a consultation, you'll be sent a *Design Brief* to complete which helps provide us an insight into how you live, the style of your home and how you'd like to use your outdoor space.

Denise will then visit you on site to clarify your needs and discuss a general design layout before providing an estimate for the garden design.

*Consultation fee: \$250 (+ GST) in the Perth metro area.*

### Design

#### The Conceptual Plan

This is the first step towards creating your ideal outdoor space. Once your existing site plans have been submitted and viewed, a site evaluation will be carried out to plot in any other existing features that are not indicated.

A Conceptual Plan is then drawn to scale, detailing the design criteria established in your initial consultation and Design

Brief, including hardscape and softscape features and front elevations of any outdoor kitchens, water features, retaining and step works.

You'll then be invited to visit the showroom at a convenient time to view your Conceptual Plan, where Denise will use her unique displays and latest product information to help you visualise and select features for your outdoor space. You may also wish to discuss the option of a 2D or 3D Plan (see over for details).

*Conceptual Plans are based on a rate of \$160 per hour (+ GST). A progress payment is due at completion of the Conceptual Plan before the plans are released to clients.*

#### The Master Plan

Once the Conceptual Plans have been finalised, the Master Plans are drawn and presented in full laminated colour to a scale of 1:100. A detailed design folder is also prepared, containing any relevant material such as brochures, plant and design visuals.

*Master Plans are based on a rate of \$160 per hour (+ GST). Balances remaining are finalised on the submittal of Master Plans.*

#### Installation of Your Ideal Garden

Outside In can help you turn your Master Plan into reality. They offer the complete package of Landscape Construction and Project Management Services delivered by a team of highly qualified, reliable and friendly contractors.

Clients can sit back, relax and watch the amazing and highly efficient transformation from Landscape Design to reality.

*A fee of 1.5% is charged based on the total estimated cost of any project. This includes a fully detailed break down of all proposed scope of works along with the associated estimated cost for each component.*

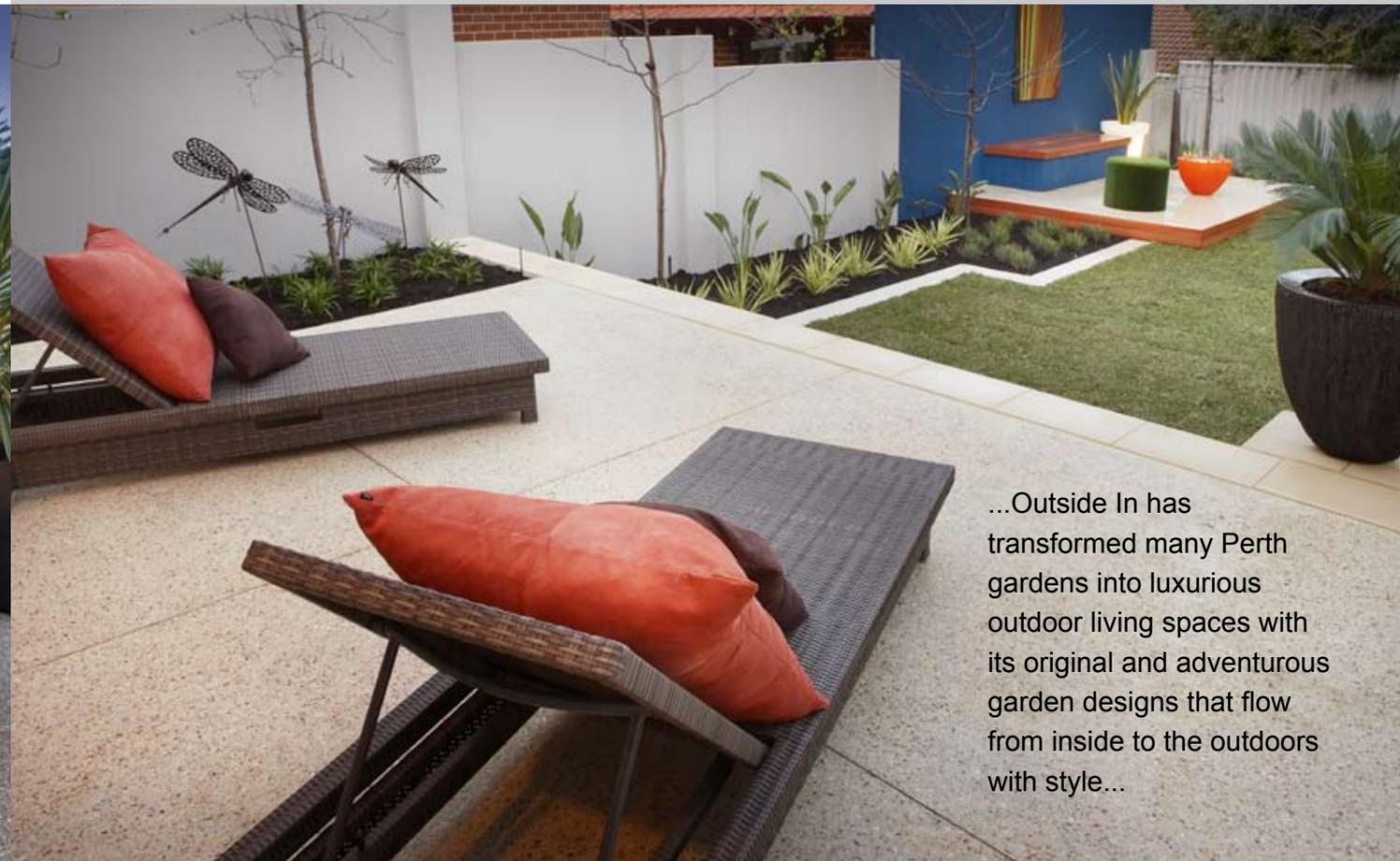


## Water Features

View our showroom to see our exclusive range of stunning Water Walls in easy to install kit form, manufactured by Water Motion Energy in Adelaide. These walls can be custom designed and built to suit any style of garden and space.

The options are endless with many unique and fantastic ideas on display. Choose from full size Water Walls with Render Panel borders to Stainless Steel borders or choose sets of smaller funky stainless steel panels that can be hung on the wall in sets.

Water Wall infills range from amazing patterned and coloured stainless steel, acrylic and mesh print panels, glass sheets, granite and stack stone cladding exclusive to Outside In. One of our favourites is the 'Ice Tile', with tiles that can be lit from behind making an absolute show stopper at night.



...Outside In has transformed many Perth gardens into luxurious outdoor living spaces with its original and adventurous garden designs that flow from inside to the outdoors with style...